# AS IN BUSINESS TO BS IN MARKETING

| Campus          |                            | National Park College                     | A-State  | Hours |
|-----------------|----------------------------|---|--|-------|
| National        | <b>English Composition</b> | ENG 1113 English Composition I            | ENG 1003 Composition I                           | 3     |
| Park<br>College |                            | ENG 1123 English Composition II           | ENG 1013 Composition II                          | 3     |
|                 |                            | SPCH 1103 Fundamentals of Public Speaking | COMS 1203 Oral Communication                     | 3     |
|                 | Math                       | MATH 1123 College Algebra                 | MATH 1023 College Algebra                        | 3     |
|                 |                            | BUS 2213 Business Calculus                | MATH 2143 Business Calculus                      | 3     |
|                 | Life Science               | BIOL 1114 General Biology                 | BIOL 1003/1001 Biological Science/Lab            | 4     |
|                 |                            | BIOL 2224 Anatomy and Physiology I        | BIO 2203/2201 Human Anatomy & Physiology I       |       |
|                 | Physical Science           | PHYS 1114 Physical Science                | PHSC 1203/1201 Physical Science/Lab              | 4     |
|                 |                            | CHEM 1104 Chemistry for Non-Majors        | CHEM 1013/1011 General Chemistry I/Lab           |       |
|                 |                            | CHEM 1204 General Chemistry I             | CHEM 1013/1011 General Chemistry I/Lab           |       |
|                 |                            | ESCI 1104 Earth Science                   | Gen Ed Physical Science                          |       |
|                 |                            | GEOL 1104 Physical Geology                | GEOL 1003/1001 Environmental Geology/Lab         |       |
|                 | US                         | HIST 2223 US History to 1865              | HIST 2763 The United States to 1876              | 3     |
|                 | History/Government         | HIST 2233 US History since 1865           | HIST 2773 The United States since 1876           |       |
|                 |                            | POLS 1113 American National Government    | POSC 2103 Intro to US Government                 |       |
|                 | World History              | HIST 2253 World Civilization to 1500      | HIST 1013 World Civilization to 1660             | 3     |
|                 |                            | HIST 2263 World Civilization since 1500   | HIST 1023 World Civilization since 1660          |       |
|                 | Social Science             | SOC 1103 Introduction to Sociology        | SOC 2213 Introduction to Sociology               | 3     |
|                 | Humanities                 | ENG 2273 World Literature I               | ENG 2003 World Literature to 1660                | 3     |
|                 |                            | ENG 2283 World Literature II              | ENG 2013 World Literature since 1660             |       |
|                 | Fine Arts                  | MUS 1213 Music Appreciation               | MUS 2503 Fine Arts Music                         | 3     |
|                 |                            | ART 1593 Art Appreciation                 | ART 2503 Fine Arts Visual                        |       |
|                 | Business Core              | ACT 1103 Principles of Accounting I       | ACCT 2033 Introduction to Financial Accounting   | 3     |
|                 |                            | ACT 1113 Principles of Accounting II      | ACCT 2133 Introduction to Managerial Accounting  | 3     |
|                 |                            | CIS 1013 Information Systems              | CIT 1503 Microcomputer Applications              | 3     |
|                 |                            | ECON 2203 Principles of Macroeconomics    | ECON 2313 Principles of Macroeconomics           | 3     |
|                 |                            | ECON 2213 Principles of Microeconomics    | ECON 2323 Principles of Microeconomics           | 3     |
|                 |                            | BUS 2203 Business Law                     | LAW 2023 Legal Environment of Business           | 3     |
|                 |                            | BUS 2123 Business Statistics              | ECON 2113 Business Statistics I                  | 3     |
|                 |                            | BUS 2033 Business Communication           | BCOM 2563 Business Communications                | 3     |
| A-State         | Business Core              |   | CIT 3013 Management Information Systems          | 3     |
|                 | (A-State)                  |   | CIT 3523 Operation Management                    | 3     |
|                 |                            |   | FIN 3713 Business Finance                        | 3     |
|                 |                            |   | MGMT 3123 Principles of Management               | 3     |
|                 |                            |   | MGMT 4813 Strategic Management                   | 3     |
|                 |                            |   | MKTG 3013 Marketing                              | 3     |
|                 | Major Requirements         |   | GSCM 3163 Supply Chain Management                | 3     |
|                 | 1 ' '                      |   | MKTG 3023 Applied Research                       | 3     |
|                 |                            |   | MKTG 4043 Consumer Behavior                      | 3     |
|                 |                            |   | MKTG 4083 Marketing Research Design and Analysis | 3     |
|                 |                            |   | MKTG 4223 Marketing Management                   | 3     |
|                 | Additional                 |   | MKTG 4113 International Marketing                | 3     |
|                 | Requirements               |   | Marketing Electives                              | 9     |
|                 | Electives                  |   | Electives  | 13    |

# AS IN BUSINESS TO BS IN MARKETING: INTERNATIONAL BUSINESS

| Campus          |  | National Park College                     | A-State   | Hours |
|-----------------|--|---|---|-------|
| National        | English Composition                      | ENG 1113 English Composition I            | ENG 1003 Composition I  | 3     |
| Park<br>College |  | ENG 1123 English Composition II           | ENG 1013 Composition II   | 3     |
|                 |  | SPCH 1103 Fundamentals of Public Speaking | COMS 1203 Oral Communication  | 3     |
|                 | Math                                     | MATH 1123 College Algebra                 | MATH 1023 College Algebra   | 3     |
|                 |  | BUS 2213 Business Calculus                | MATH 2143 Business Calculus   | 3     |
|                 | Life Science                             | BIOL 1114 General Biology                 | BIOL 1003/1001 Biological Science/Lab   | 4     |
|                 |  | BIOL 2224 Anatomy and Physiology I        | BIO 2203/2201 Human Anatomy & Physiology I                                    |       |
|                 | Physical Science                         | PHYS 1114 Physical Science                | PHSC 1203/1201 Physical Science/Lab   | 4     |
|                 | ,  | CHEM 1104 Chemistry for Non-Majors        | CHEM 1013/1011 General Chemistry I/Lab  | 1     |
|                 |  | CHEM 1204 General Chemistry I             | CHEM 1013/1011 General Chemistry I/Lab  |       |
|                 |  | ESCI 1104 Earth Science                   | Gen Ed Physical Science   |       |
|                 |  | GEOL 1104 Physical Geology                | GEOL 1003/1001 Environmental Geology/Lab                                      |       |
|                 | US                                       | HIST 2223 US History to 1865              | HIST 2763 The United States to 1876   | 3     |
|                 | History/Government                       | HIST 2233 US History since 1865           | HIST 2773 The United States to 1070   | ď     |
|                 | Thistory/Covernment                      | POLS 1113 American National Government    | POSC 2103 Intro to US Government  | -     |
|                 | World History                            | HIST 2253 World Civilization to 1500      | HIST 1013 World Civilization to 1660  | 3     |
|                 | World History                            |   |   | ٥     |
|                 | 0  | HIST 2263 World Civilization since 1500   | HIST 1023 World Civilization since 1660                                       | _     |
|                 | Social Science                           | SOC 1103 Introduction to Sociology        | SOC 2213 Introduction to Sociology  | 3     |
|                 | Humanities                               | ENG 2273 World Literature I               | ENG 2003 World Literature to 1660   | 3     |
|                 |  | ENG 2283 World Literature II              | ENG 2013 World Literature since 1660  |       |
|                 | Fine Arts                                | MUS 1213 Music Appreciation               | MUS 2503 Fine Arts Music  | 3     |
|                 |  | ART 1593 Art Appreciation                 | ART 2503 Fine Arts Visual   |       |
|                 | Business Core                            | ACT 1103 Principles of Accounting I       | ACCT 2033 Introduction to Financial Accounting                                | 3     |
|                 |  | ACT 1113 Principles of Accounting II      | ACCT 2133 Introduction to Managerial Accounting                               | 3     |
|                 |  | CIS 1013 Information Systems              | CIT 1503 Microcomputer Applications   | 3     |
|                 |  | ECON 2203 Principles of Macroeconomics    | ECON 2313 Principles of Macroeconomics  | 3     |
|                 |  | ECON 2213 Principles of Microeconomics    | ECON 2323 Principles of Microeconomics  | 3     |
|                 |  | BUS 2203 Business Law                     | LAW 2023 Legal Environment of Business  | 3     |
|                 |  | BUS 2123 Business Statistics              | ECON 2113 Business Statistics I   | 3     |
|                 |  | BUS 2033 Business Communication           | BCOM 2563 Business Communications   | 3     |
| A-State         | Business Core                            |   | CIT 3013 Management Information Systems                                       | 3     |
|                 | (A-State)                                |   | CIT 3523 Operation Management   | 3     |
|                 |  |   | FIN 3713 Business Finance   | 3     |
|                 |  |   | MGMT 3123 Principles of Management  | 3     |
|                 |  |   | MGMT 4813 Strategic Management  | 3     |
|                 |  |   | MKTG 3013 Marketing   | 3     |
|                 | Major Requirements                       |   | GSCM 3163 Supply Chain Management   | 3     |
|                 | Major requiremente                       |   | MKTG 3023 Applied Research  | 3     |
|                 | ·  |   | MKTG 4043 Consumer Behavior   | 3     |
|                 | •  |   | MKTG 4043 Consumer Behavior  MKTG 4083 Marketing Research Design and Analysis | 3     |
|                 | •  |   |   | 3     |
|                 | Emphasia Area:                           |   | MKTG 4223 Marketing Management  | 3     |
|                 | Emphasis Area:<br>International Business |   | ECON/IB 4143 Export Policies & Procedures                                     | 3     |
|                 | international business                   |   | FIN 3813 International Financial Management & Banking                         |       |
|                 | I  |   | GSCM 4133 International Logistics and Outsourcing                             | 3     |
|                 |  |   | MGMT 4123 International Management  | 3     |
|                 |  |   | MKTG 4113 International Marketing   | 3     |
|                 |  |   | International Elective  | 3     |
| İ               | Electives                                |   | Electives   | 7     |

# AS IN BUSINESS TO BS IN MARKETING: LOGISTICS

| Campus                      |                            | National Park College                     | A-State  | Hours |
|-----------------------------|----------------------------|---|--|-------|
| National<br>Park<br>College | <b>English Composition</b> | ENG 1113 English Composition I            | ENG 1003 Composition I                           | 3     |
|                             |                            | ENG 1123 English Composition II           | ENG 1013 Composition II                          | 3     |
|                             |                            | SPCH 1103 Fundamentals of Public Speaking | COMS 1203 Oral Communication                     | 3     |
|                             | Math                       | MATH 1123 College Algebra                 | MATH 1023 College Algebra                        | 3     |
|                             |                            | BUS 2213 Business Calculus                | MATH 2143 Business Calculus                      | 3     |
|                             | Life Science               | BIOL 1114 General Biology                 | BIOL 1003/1001 Biological Science/Lab            | 4     |
|                             |                            | BIOL 2224 Anatomy and Physiology I        | BIO 2203/2201 Human Anatomy & Physiology I       |       |
|                             | Physical Science           | PHYS 1114 Physical Science                | PHSC 1203/1201 Physical Science/Lab              | 4     |
|                             |                            | CHEM 1104 Chemistry for Non-Majors        | CHEM 1013/1011 General Chemistry I/Lab           |       |
|                             |                            | CHEM 1204 General Chemistry I             | CHEM 1013/1011 General Chemistry I/Lab           |       |
|                             |                            | ESCI 1104 Earth Science                   | Gen Ed Physical Science                          |       |
|                             |                            | GEOL 1104 Physical Geology                | GEOL 1003/1001 Environmental Geology/Lab         |       |
|                             | US                         | HIST 2223 US History to 1865              | HIST 2763 The United States to 1876              | 3     |
|                             | History/Government         | HIST 2233 US History since 1865           | HIST 2773 The United States since 1876           |       |
|                             |                            | POLS 1113 American National Government    | POSC 2103 Intro to US Government                 |       |
|                             | World History              | HIST 2253 World Civilization to 1500      | HIST 1013 World Civilization to 1660             | 3     |
|                             | 1                          | HIST 2263 World Civilization since 1500   | HIST 1023 World Civilization since 1660          |       |
|                             | Social Science             | SOC 1103 Introduction to Sociology        | SOC 2213 Introduction to Sociology               | 3     |
|                             | Humanities                 | ENG 2273 World Literature I               | ENG 2003 World Literature to 1660                | 3     |
|                             | 1                          | ENG 2283 World Literature II              | ENG 2013 World Literature since 1660             |       |
|                             | Fine Arts                  | MUS 1213 Music Appreciation               | MUS 2503 Fine Arts Music                         | 3     |
|                             |                            | ART 1593 Art Appreciation                 | ART 2503 Fine Arts Visual                        |       |
|                             | Business Core              | ACT 1103 Principles of Accounting I       | ACCT 2033 Introduction to Financial Accounting   | 3     |
|                             |                            | ACT 1113 Principles of Accounting II      | ACCT 2133 Introduction to Managerial Accounting  | 3     |
|                             |                            | CIS 1013 Information Systems              | CIT 1503 Microcomputer Applications              | 3     |
|                             |                            | ECON 2203 Principles of Macroeconomics    | ECON 2313 Principles of Macroeconomics           | 3     |
|                             |                            | ECON 2213 Principles of Microeconomics    | ECON 2323 Principles of Microeconomics           | 3     |
|                             | 1                          | BUS 2203 Business Law                     | LAW 2023 Legal Environment of Business           | 3     |
|                             |                            | BUS 2123 Business Statistics              | ECON 2113 Business Statistics I                  | 3     |
|                             |                            | BUS 2033 Business Communication           | BCOM 2563 Business Communications                | 3     |
| A-State                     | Business Core              |   | CIT 3013 Management Information Systems          | 3     |
| 7. 0.0.0                    | (A-State)                  |   | CIT 3523 Operation Management                    | 3     |
|                             | ( )                        |   | FIN 3713 Business Finance                        | 3     |
|                             | 1                          |   | MGMT 3123 Principles of Management               | 3     |
|                             |                            |   | MGMT 4813 Strategic Management                   | 3     |
|                             |                            |   | MKTG 3013 Marketing                              | 3     |
|                             | Major Requirements         |   | GSCM 3163 Supply Chain Management                | 3     |
|                             | ajo: : toquiloinoito       |   | MKTG 3023 Applied Research                       | 3     |
|                             | 1                          |   | MKTG 4043 Consumer Behavior                      | 3     |
|                             | 1                          |   | MKTG 4083 Marketing Research Design and Analysis | 3     |
|                             | 1                          |   | MKTG 4223 Marketing Management                   | 3     |
|                             | Emphasis Area:             |   | MKTG 4213 Marketing Analytics                    | 3     |
|                             | Marketing Analytics        |   | MKTG 4253 Data Analytics and Visualization       | 3     |
|                             | amoung / mary noo          |   | MKTG 3173 Category Management                    | 3     |
|                             | 1                          |   | Information Technology Elective                  | 3     |
|                             | Electives                  |   | Electives  | 13    |
|                             | _10001700                  |   | LIOURITOO  | 10    |

## AS IN BUSINESS TO BS IN MARKETING: SALES

| Campus                      |                     | National Park College                     | A-State  | Hours    |
|-----------------------------|---------------------|---|--|----------|
| National<br>Park<br>College | English Composition | ENG 1113 English Composition I            | ENG 1003 Composition I   | 3        |
|                             |                     | ENG 1123 English Composition II           | ENG 1013 Composition II  | 3        |
|                             |                     | SPCH 1103 Fundamentals of Public Speaking | COMS 1203 Oral Communication   | 3        |
|                             | Math                | MATH 1123 College Algebra                 | MATH 1023 College Algebra  | 3        |
|                             |                     | BUS 2213 Business Calculus                | MATH 2143 Business Calculus  | 3        |
|                             | Life Science        | BIOL 1114 General Biology                 | BIOL 1003/1001 Biological Science/Lab  | 4        |
|                             |                     | BIOL 2224 Anatomy and Physiology I        | BIO 2203/2201 Human Anatomy & Physiology I   |          |
|                             | Physical Science    | PHYS 1114 Physical Science                | PHSC 1203/1201 Physical Science/Lab  | 4        |
|                             |                     | CHEM 1104 Chemistry for Non-Majors        | CHEM 1013/1011 General Chemistry I/Lab   |          |
|                             |                     | CHEM 1204 General Chemistry I             | CHEM 1013/1011 General Chemistry I/Lab   |          |
|                             |                     | ESCI 1104 Earth Science                   | Gen Ed Physical Science  |          |
|                             |                     | GEOL 1104 Physical Geology                | GEOL 1003/1001 Environmental Geology/Lab   |          |
|                             | US                  | HIST 2223 US History to 1865              | HIST 2763 The United States to 1876  | 3        |
|                             | History/Government  | HIST 2233 US History since 1865           | HIST 2773 The United States since 1876   |          |
|                             |                     | POLS 1113 American National Government    | POSC 2103 Intro to US Government   |          |
|                             | World History       | HIST 2253 World Civilization to 1500      | HIST 1013 World Civilization to 1660   | 3        |
|                             | ,                   | HIST 2263 World Civilization since 1500   | HIST 1023 World Civilization since 1660  |          |
|                             | Social Science      | SOC 1103 Introduction to Sociology        | SOC 2213 Introduction to Sociology   | 3        |
|                             | Humanities          | ENG 2273 World Literature I               | ENG 2003 World Literature to 1660  | 3        |
|                             |                     | ENG 2283 World Literature II              | ENG 2013 World Literature since 1660   | Ť        |
|                             | Fine Arts           | MUS 1213 Music Appreciation               | MUS 2503 Fine Arts Music   | 3        |
|                             |                     | ART 1593 Art Appreciation                 | ART 2503 Fine Arts Visual  | <b>–</b> |
|                             | Business Core       | ACT 1103 Principles of Accounting I       | ACCT 2033 Introduction to Financial Accounting   | 3        |
|                             | 240000 00.0         | ACT 1113 Principles of Accounting II      | ACCT 2133 Introduction to Managerial Accounting  | 3        |
|                             |                     | CIS 1013 Information Systems              | CIT 1503 Microcomputer Applications  | 3        |
|                             |                     | ECON 2203 Principles of Macroeconomics    | ECON 2313 Principles of Macroeconomics   | 3        |
|                             |                     | ECON 2213 Principles of Microeconomics    | ECON 2323 Principles of Microeconomics   | 3        |
|                             |                     | BUS 2203 Business Law                     | LAW 2023 Legal Environment of Business   | 3        |
|                             |                     | BUS 2123 Business Statistics              | ECON 2113 Business Statistics I  | 3        |
|                             |                     | BUS 2033 Business Communication           | BCOM 2563 Business Communications  | 3        |
| A-State                     | Business Core       |   | CIT 3013 Management Information Systems  | 3        |
| 71 Otato                    | (A-State)           |   | CIT 3523 Operation Management  | 3        |
|                             | (i i ciaio)         |   | FIN 3713 Business Finance  | 3        |
|                             |                     |   | MGMT 3123 Principles of Management   | 3        |
|                             |                     |   | MGMT 4813 Strategic Management   | 3        |
|                             | ·                   |   | MKTG 3013 Marketing  | 3        |
|                             | Major Requirements  |   | GSCM 3163 Supply Chain Management  | 3        |
|                             | Major Requirements  |   | MKTG 3023 Applied Research   | 3        |
|                             | •                   |   | MKTG 4043 Consumer Behavior  | 3        |
|                             | ·                   |   | 11/70 100011 1 // 5  | •        |
|                             | 1                   |   | MKTG 4083 Marketing Research Design and Analysis MKTG 4223 Marketing Management            | 3        |
|                             | Emphasis Area:      |   | GSCM 3063 Transportation   | 3        |
|                             | Logistics           |   | GSCM 3003 Transportation GSCM 4103 Concepts of Business Logistics                          | 3        |
|                             | Logistics           |   | GSCM 4103 Concepts of Business Logistics GSCM 4133 International Logistics and Outsourcing | 3        |
|                             |                     |   | Logistics Elective   | 3        |
|                             | Electives           |   | Electives  | 13       |
|                             | Electives           |   | FIGURIAGS  | IJ       |

# AS IN BUSINESS TO BS IN MARKETING: SALES

| Campus          |                            | National Park College                     | A-State  | Hours    |
|-----------------|----------------------------|---|--|----------|
| National        | <b>English Composition</b> | ENG 1113 English Composition I            | ENG 1003 Composition I                           | 3        |
| Park<br>College |                            | ENG 1123 English Composition II           | ENG 1013 Composition II                          | 3        |
|                 |                            | SPCH 1103 Fundamentals of Public Speaking | COMS 1203 Oral Communication                     | 3        |
|                 | Math                       | MATH 1123 College Algebra                 | MATH 1023 College Algebra                        | 3        |
|                 |                            | BUS 2213 Business Calculus                | MATH 2143 Business Calculus                      | 3        |
|                 | Life Science               | BIOL 1114 General Biology                 | BIOL 1003/1001 Biological Science/Lab            | 4        |
|                 |                            | BIOL 2224 Anatomy and Physiology I        | BIO 2203/2201 Human Anatomy & Physiology I       |          |
|                 | Physical Science           | PHYS 1114 Physical Science                | PHSC 1203/1201 Physical Science/Lab              | 4        |
|                 |                            | CHEM 1104 Chemistry for Non-Majors        | CHEM 1013/1011 General Chemistry I/Lab           |          |
|                 |                            | CHEM 1204 General Chemistry I             | CHEM 1013/1011 General Chemistry I/Lab           | 1        |
|                 |                            | ESCI 1104 Earth Science                   | Gen Ed Physical Science                          |          |
|                 |                            | GEOL 1104 Physical Geology                | GEOL 1003/1001 Environmental Geology/Lab         | -        |
|                 | US                         | HIST 2223 US History to 1865              | HIST 2763 The United States to 1876              | 3        |
|                 | History/Government         | HIST 2233 US History since 1865           | HIST 2773 The United States since 1876           |          |
|                 | ,                          | POLS 1113 American National Government    | POSC 2103 Intro to US Government                 | 1        |
|                 | World History              | HIST 2253 World Civilization to 1500      | HIST 1013 World Civilization to 1660             | 3        |
|                 |                            | HIST 2263 World Civilization since 1500   | HIST 1023 World Civilization since 1660          | <b>1</b> |
|                 | Social Science             | SOC 1103 Introduction to Sociology        | SOC 2213 Introduction to Sociology               | 3        |
|                 | Humanities                 | ENG 2273 World Literature I               | ENG 2003 World Literature to 1660                | 3        |
|                 | T I GITTIGHT I GO          | ENG 2283 World Literature II              | ENG 2013 World Literature since 1660             | -        |
|                 | Fine Arts                  | MUS 1213 Music Appreciation               | MUS 2503 Fine Arts Music                         | 3        |
|                 | 1 1110 7 11 10             | ART 1593 Art Appreciation                 | ART 2503 Fine Arts Visual                        | Ť        |
|                 | Business Core              | ACT 1103 Principles of Accounting I       | ACCT 2033 Introduction to Financial Accounting   | 3        |
|                 | Dusiness Core              | ACT 1113 Principles of Accounting II      | ACCT 2133 Introduction to Managerial Accounting  | 3        |
|                 |                            | CIS 1013 Information Systems              | CIT 1503 Microcomputer Applications              | 3        |
|                 | •                          | ECON 2203 Principles of Macroeconomics    | ECON 2313 Principles of Macroeconomics           | 3        |
|                 | •                          | ECON 2213 Principles of Microeconomics    | ECON 2323 Principles of Microeconomics           | 3        |
|                 | ·                          | BUS 2203 Business Law                     | LAW 2023 Legal Environment of Business           | 3        |
|                 | •                          | BUS 2123 Business Statistics              | ECON 2113 Business Statistics I                  | 3        |
|                 | •                          | BUS 2033 Business Communication           | BCOM 2563 Business Communications                | 3        |
| A 01 1          | D : 0                      | BOS 2000 Business Communication           |  |          |
| A-State         | Business Core              |   | CIT 3013 Management Information Systems          | 3        |
|                 | (A-State)                  |   | CIT 3523 Operation Management                    | 3        |
|                 |                            |   | FIN 3713 Business Finance                        | 3        |
|                 |                            |   | MGMT 3123 Principles of Management               | 3        |
|                 |                            |   | MGMT 4813 Strategic Management                   | 3        |
|                 |                            |   | MKTG 3013 Marketing                              | 3        |
|                 | Major Requirements         |   | GSCM 3163 Supply Chain Management                | 3        |
|                 |                            |   | MKTG 3023 Applied Research                       | 3        |
|                 |                            |   | MKTG 4043 Consumer Behavior                      | 3        |
|                 |                            |   | MKTG 4083 Marketing Research Design and Analysis | 3        |
|                 |                            |   | MKTG 4223 Marketing Management                   | 3        |
|                 | Emphasis Area: Sales       |   | GSCM 4123 Organizational Purchasing              | 3        |
|                 |                            |   | MKTG 3093 Professional Selling                   | 3        |
|                 |                            |   | MKTG 3193 Sales Planning and Management          | 3        |
|                 |                            |   | MKTG 426V Sales Internship                       | 3        |
| İ               |                            |   | MKTG 4323 Advanced Sales                         | 3        |
|                 | Electives                  |   | Electives  | 10       |

Last Updated: 3/1/19